



Comprehensive Biography

Karen Martin, President of the global consulting firm TKMG, Inc. and President and Founder of TKMG Academy, Inc., is a leading authority on business performance improvement, problem solving, and Lean management systems.

Known for her keen diagnostic skills and rapid-results approach, Karen and her team have worked with clients—such as Adventist Health, AT&T, Chevron, Epson, GlaxoSmithKline, Goodwill Industries, International Monetary Fund, Lenovo, Mayo Clinic, Prudential Insurance, Qualcomm, and the United States Department of Homeland Security—to develop more efficient work systems, grow market share, solve business problems, and accelerate performance.

As a thought leader and skilled management coach, Karen has shaped how leaders and improvement professionals approach business performance in over 45 countries.

Karen's broad understanding of work and management system design stems from her experience building and managing operations for rapid-growth organizations. She developed a keen understanding of customer value while serving in sales and marketing roles, and has extensive experience mitigating legal and compliance constraints. Karen and her team work with clients in every sector; however, Karen has a particularly rich background in healthcare.

Karen's award-winning book, *The Outstanding Organization*, addresses the missing fundamentals that drive outstanding performance: Clarity, Focus, Discipline, and Engagement. Once instilled into an organization's DNA, they open the door to sustainable growth and profit. Her latest book, *Clarity First*, reveals how to use clarity to unleash potential, innovate at higher levels, and solve problems more effectively. It was a finalist in 800-CEO-READ's Business Book of the Year. Karen is also the co-author of the Shingo Award-winning *Value Stream Mapping*, and two other books on business performance improvement.

An in-demand global speaker, Karen wows her audiences with high-energy presentations containing practical takeaways. Audiences giving her high ratings have included groups such as MassMutual, Lenovo, Lincoln Financial Group, The Ohio State University, The Environmental Protection Agency, Young Presidents' Organization, Society for Human Resource Management, and the Association for Manufacturing Excellence.

For more information, please visit www.tkmg.com and www.tkmgacademy.com. You can also find her at:

Twitter - twitter.com/karenmartinopex

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Brief Biography

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Byline

Karen Martin, President of the global consulting firm TKMG, Inc. and President and Founder of TKMG Academy, Inc., is a leading authority on business performance improvement, problem solving, and Lean management systems.

Her clients have included Fortune 500 companies in nearly every industry and government agencies at local, state, and federal levels. She's also the multiple award-winning author of *Clarity First* and four other books, and is a highly rated speaker.

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